



# Interpersonal Conflict

*Joyce L. Hocker, William W. Wilmot*

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**Interpersonal Conflict** Joyce L. Hocker, William W. Wilmot

An introduction to the theory and practice of conflict management. This text first describes the components and dynamics of interpersonal conflict then the various strategies for negotiation, bargaining and resolution. This reorganized and updated edition reflects a greater emphasis on the link between communications behaviour and conflict. A new first chapter introduces material on conflict frameworks, personal history, culture and gender.

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