



# House Selling For Dummies, 3rd edition

*Eric Tyson, Ray Brown*

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# House Selling For Dummies, 3rd edition

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**House Selling For Dummies, 3rd edition** Eric Tyson, Ray Brown

New how-to details on staging and curb appeal

The fun and easy way? to minimize selling hassles and get top dollar for your house

Want to stand out to homebuyers in today's crowded market? America's #1 bestselling real estate authors have revised their classic guide to save you time and money as you prepare to sell your property. They'll show you when to put your house on the market, the pros and cons of FSBO, and the best ways to utilize the Internet, from online listings to digital photos.

Discover how to:

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Prepare your property to attract buyers

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Determine your asking price

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Hire the right real estate agent

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Market and show your house

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Negotiate for the best offer

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